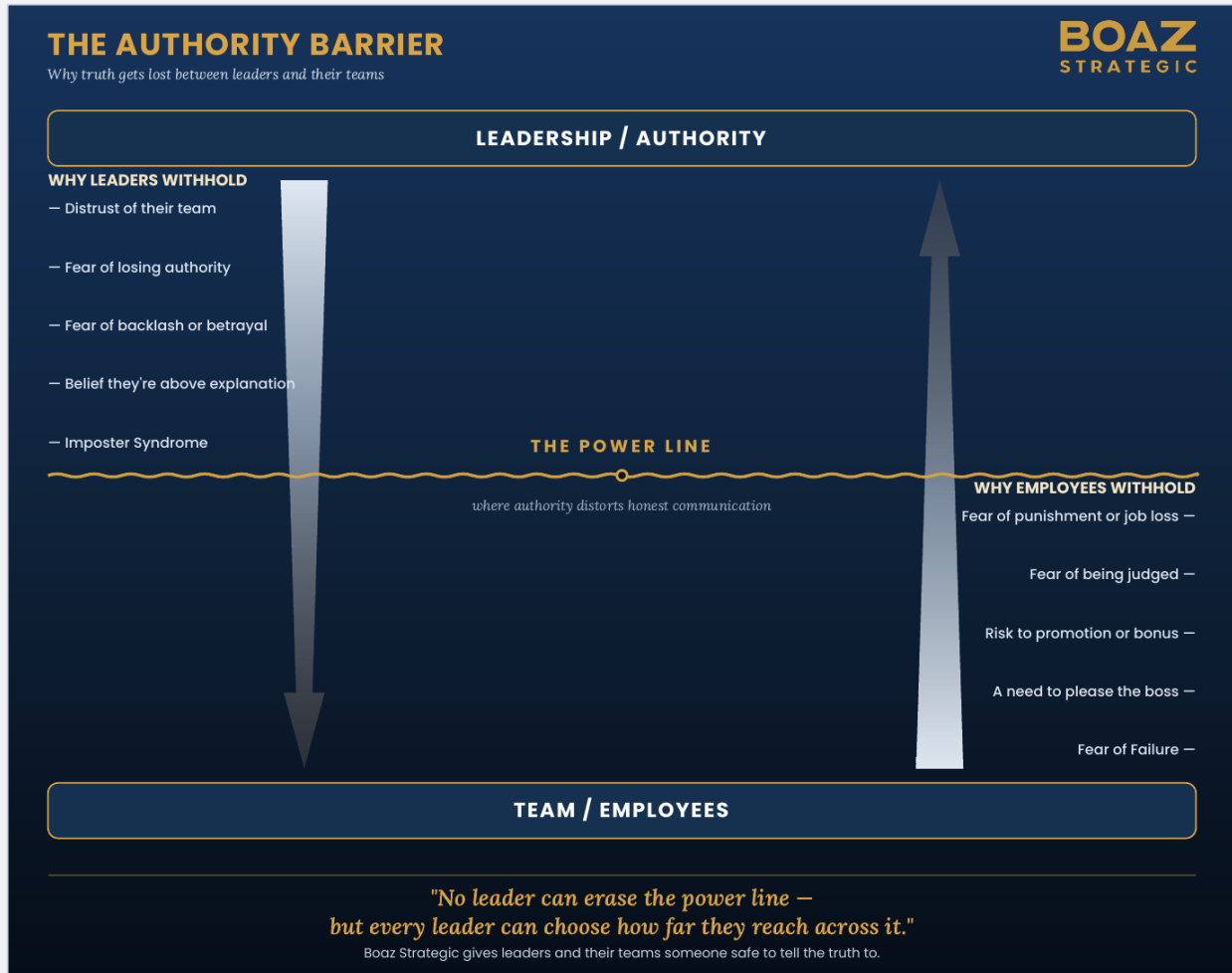




What aren't they *telling* you?

“ *No leader can erase the power line — but every leader can choose how far they reach across it.* ”

When we talk with our clients' direct reports, one theme comes up again and again: they tell us things they would never tell their boss. We call that barrier the Power Line — the place where authority distorts honest communication.

Wherever authority differs, the line exists.

Employees hold back for plenty of reasons: fear of punishment or job loss, fear of being judged, risk to a promotion or bonus, a need to please the boss, and not wanting to be seen as a failure.

The barrier is not built from below alone. Leaders are not always fully transparent either — distrust of the team, fear of losing authority or facing backlash, a pride that says they are above explanation, and the pressure to keep everyone believing all is under control.

It is not only a business problem. Children will often tell each other, or their mother, what they would never tell their father, simply because of the authority he holds in the home.

At Boaz Strategic we give leaders and their teams someone safe to tell the truth to, at work and at home.